



# RESERVE BANK OF MALAWI

## REQUEST FOR QUOTATIONS (FOR SERVICES)

Procurement Number: RBM/ADFM/36281/2025

To .....

Date: 20/02/2025.

The Reserve Bank of Malawi invites you to submit your quotation for carrying out the whole of the services as described herein. Any resulting order shall be subject to the Reserve Bank of Malawi General Conditions of Contract for Local Purchase Orders (available on request) except where modified by this Request for Quotations.

### SECTION A: QUOTATION REQUIREMENTS

- 1) **Description of Services and Location:** SUPPLY AND INSTALLATION OF AIR CONDITIONERS AT RBM BLANTYRE BRANCH
- 2) Services are to commence by: .....[days/weeks/months] from the date of order.
- 3) Services are to be completed by: .....[days/weeks/months] from the date of order.
- 4) Quotations must be valid for **[30 Days]** from the date for receipt given below.
- 5) Quotations and supporting documents as specified in Section B must be marked with the Procurement Number given above and indicate acceptance of the stated terms and conditions.
- 6) A margin of preference of 20% shall be applied to indigenous black Malawians. Indigenous black Malawians business owners are required to attach to their quotations coloured copies of their Malawian National Identity card.
- 7) Pre-bid / Site Inspection Date: **Tuesday, 25 February 2025 at 09:00 hrs**, RBM Blantyre Branch (*Bids of those bidders who shall not attend the pre-bid meeting/ site visit shall be disqualified.*)
- 8) Quotations must be received, in sealed envelopes no later than: **16:00 hrs on 3<sup>rd</sup> March, 2025**  
Quotations must be returned to: **Tender Box at the RBM Blantyre Branch Reception (Attention: Director, Procurement & Stores, Reserve Bank of Malawi, P.O BOX 565 Blantyre.**
- 9) The attached Schedule of Rates and Prices at Section C together with any Terms of Reference or other documentation mentioned in Section C and appended, detail the services to be performed. You are requested to quote by completing Sections B and C. Quotations shall cover all costs of labour, materials, equipment, overheads, profits and all associated costs for performing the services including all taxes and duties. The total cost of performing the services shall be included in the items stated and the cost of any incidental services or materials shall be deemed to be included in the prices quoted.
- 10) Quotations that are responsive, qualified and technically compliant will be ranked according to price. Award of contract will be made to the lowest priced quotation by the issue of a Local Purchase Order.

Name: Jack Uko

Signed: .....

Date: 20/02/2025

Title/Position: *Procurement Coordinator - BT*

# RESERVE BANK OF MALAWI

## REQUEST FOR QUOTATIONS (FOR SERVICES)

**Procurement Number: RBM/ADFM/36281/2025**

*Your quotation is to be returned on this Form by completing and returning Sections B and C including any other information and certification as stated within this RFQ.*

### SECTION B: QUOTATION SUBMISSION SHEET

- 1) Currency of Quotation: Malawi Kwacha
- 2) Services will commence within .....days/weeks/months from date of Purchase Order.
- 3) Services to be completed by .....days/weeks/months from date of Purchase Order
- 4) Validity period of this quotation is .....days from the date for receipt of Quotations.
- 5) Warranty/ guarantee period (where applicable) shall be ..... Months
- 6) We enclose the following documents:
  - (i) Section C of the Request for Quotations completed and signed;
  - (ii) A copy of our Trading Licence
  - (iii) A copy of our Annual Tax Clearance Certificate (for the last financial year)
  - (iv) A list of recent Similar contracts performed with three copies of evidence
  - (v) A copy of PPDA registration Certificate
  - (vi) *[Insert any other documentation required by the Procuring Entity]*
- 7) We confirm that our quotation is subject to the terms and conditions stated in your Request for Quotations referenced above, and that any resulting contract will be subject to the Reserve Bank of Malawi General Conditions of Contract for Local Purchase Orders.
- 8) We confirm that the prices quoted are fixed and firm for the duration of the validity period and will not be subject to revision or variation.

**Authorised By:**

Signature: \_\_\_\_\_ Name: \_\_\_\_\_

Position: \_\_\_\_\_ Date: \_\_\_\_\_

*(DD/MM/YY)*

Authorised for and on behalf of:

Company: \_\_\_\_\_

Registered Address:

.....  
.....  
.....

**If any additional documentation is attached to your quotation, a signature and authorisation at Section B and Section C is still required as confirmation that the terms and conditions of this RFQ prevail over any attachments. If the Quotation is not authorised in Section B and Section C, the quotation may be rejected**

**RESERVE BANK OF MALAWI**  
**REQUEST FOR QUOTATIONS (FOR SERVICES)**

Procurement Number: RBM/ADFM/36281/2025

**SECTION C: SCHEDULE OF RATES AND PRICES (TO BE PRICED BY BIDDER)**

Item No.	Description of Services (Append detailed specifications, requirements, explanations and/or Terms of Reference as necessary)	Unit of Measure	Quantity	Unit Price Kwacha	Total Price Kwacha
1	Supply & Install Stand-Alone Air Conditioners for ATS Server Room <b>(220-240V X 36,000BTUS WALL MOUNTED FOR R410A WITH AVS.</b>	EACH	2		
2	Supply & Install Air Conditioners for Currency Sorting Area. <b>(380-415V X 60,000BTUS CEILING CASSETTE FOR R410A WITH AVS</b>	EACH	4		
3	Supply & Install Air Conditioners for Kabula Guesthouse <b>(220-240V X 24,000BTUS WALL MOUNTED FOR R410A WITH AVS.</b>	EACH	4		
4	Supply & Install Air Conditioners for PABX Room <b>(220-240V X 36,000BTUS WALL MOUNTED FOR R410A WITH AVS.</b>	EACH	1		
5	Supply & Install Air Conditioners for Top Mandala Clubhouse <b>(220-240V X 36,000BTUS WALL MOUNTED FOR R410A WITH AVS.</b>	EACH	1		
				<b>Sub-Total</b>	
				<b>VAT (16.5 %)</b>	
				<b>PPDA Levy (1%)</b>	
				<b>TOTAL PRICE</b>	

The following attachments are appended to clarify the Description of Services:  
*[List each attachment e.g. detailed schedule of services, or terms of reference]*

**Authorised By:**

Signature: \_\_\_\_\_ Name: \_\_\_\_\_

Position: \_\_\_\_\_ Date: \_\_\_\_\_

*(DD/MM/YY)*

Authorised for and on behalf of:

Company: \_\_\_\_\_

**RESERVE BANK OF MALAWI**  
**REQUEST FOR QUOTATIONS (FOR SERVICES)**

**Procurement Number: RBM/ADFM/36281/2025**

**BENEFICIAL OWNERSHIP DISCLOSURE FORM**

INSTRUCTIONS TO BIDDERS: DELETE THIS BOX ONCE YOU HAVE COMPLETED THE FORM

This Beneficial Ownership Disclosure Form ("Form") is to be completed by the Bidder. In case of a joint venture, the Bidder must submit a separate Form for each member of the Joint Venture. The beneficial ownership information to be submitted in this Form shall be current as at the date of its submission.

For the purposes of this Form, a Beneficial Owner of a Bidder is any natural person who ultimately owns or controls the Bidder by meeting one or more of the following conditions-

1. Directly or indirectly holding 5% or more of the shares
2. Directly or indirectly holding 5% or more of the voting rights
3. Directly or indirectly having the right to appoint a majority of the board of directors or equivalent governing body of the Bidder.
4. Directly or indirectly, has a substantial/ economic interest in or receives substantial/ economic benefit from, a company, whether acting alone or together with other persons;
5. Has a significant stake in a company and on whose behalf/activity of a company is conducted; or
6. Exercises significant control or influence over a person through a formal/ or informal agreement, and where such ownership, control or interest is through a trust, the trustee (s), beneficiaries, or anyone who controls the trust.

Date: .....

Procurement Reference No.: [insert procurement reference number]

Page [insert page number] of [insert total number of pages] pages.

To: [insert complete name of Procuring and Disposing Entity]

In response to the invitation for bid dated [insert date of invitation for bid] we hereby submit beneficial ownership information: [select one option as applicable and delete the options that are not applicable]

(i) We hereby provide the following beneficial ownership information.

Details of beneficial ownership

**RESERVE BANK OF MALAWI**  
**REQUEST FOR QUOTATIONS (FOR SERVICES)**

**Procurement Number: RBM/ADFM/36281/2025**

Identity of Beneficial Owner	Directly or indirectly holding 5% or more of the shares  (Yes / No)	Directly or indirectly holding 5 % or more of the Voting Rights  (Yes / No)	Directly or indirectly having the right to appoint a majority of the Board of the Directors or an equivalent governing body of the Bidder  (Yes / No)
[include			

OR

(ii) We declare that there is no Beneficial Owner who has not been disclosed meeting one or more of the following conditions-

1. directly or indirectly holding 5% or more of the shares
2. directly or indirectly holding 5% or more of the voting rights
3. directly or indirectly having the right to appoint a majority of the board of directors or equivalent governing body of the Bidder.
4. directly or indirectly, has a substantial economic interest in or receives substantial economic benefit from, a company, whether acting alone or together with other persons;
5. has a significant stake in a company and on whose behalf activity of a company is conducted; or
6. exercises significant control or influence over a person through a formal or informal agreement, and where such ownership, control or interest is through a trust, the trustee (s), beneficiaries, or anyone who controls the trust.

OR

(iii) We declare that we are unable to entify any Beneficial Owner meeting one or more of the following conditions. [If this option is selected, the Bidder shall provide explanation on why it is unable to identify any Beneficial Owner]

7. directly or indirectly holding 5% or more of the shares
8. directly or indirectly holding 5% or more of the voting rights
9. directly or indirectly having the right to appoint a majority of the board of directors or equivalent governing body of the Bidder]"
10. directly or indirectly, has a substantial economic interest in or receives substantial economic benefit from, a company, whether acting alone or together with other persons;
11. has a significant stake in a company and on whose behalf activity of a company is conducted; or

**RESERVE BANK OF MALAWI**  
**REQUEST FOR QUOTATIONS (FOR SERVICES)**

**Procurement Number: RBM/ADFM/36281/2025**

12. exercises significant control or influence over a person through a formal or informal agreement, and where such ownership, control or interest is through a trust, the trustee (s), beneficiaries, or anyone who controls the trust.

Name of the Bidder:

.....<sup>1</sup>

Name of the person duly authorized to sign the Bid on behalf of the Bidder:

.....

Title of the person signing the Bid: .....

Signature of the person named above: \_\_\_\_\_

Date signed ..... day of .....

- 1. In the case of the Bid submitted by a Joint Venture specify the name of the Joint Venture as Bidder. In the event that the Bidder is a joint venture, each reference to "Bidder" in the Beneficial Ownership Disclosure Form (including this Introduction thereto) shall be read to refer to the joint venture member.**
- 2. Person signing the Bid shall have the power of attorney given by the Bidder. The power of attorney shall be attached with the Bid Schedules.**